GREAT RANGE CAPITAL

Private Equity for the Heartland

**We're looking to partner with great Midwestern companies and executives.** They typically have best-in-class products or services, rich histories and opportunities for continued growth. These companies are often owned and operated by families or entrepreneurs who are seeking a path to retirement, navigating generational transition, searching for a partner to help take the company to the next level, or simply looking for full or partial liquidity.

# Investment Profile

## Focus

Primarily in the Greater Midwest

## Financials

Revenue: $10mm+
EBITDA: $3mm+

## Structures

Leveraged/Management Buyouts, Recapitalizations, Build-ups, Significant Minority, Structured Equity

## Sectors

Niche Manufacturing, Business/Industrial Services, Consumer/Retail, Healthcare Services

# Representative Transactions

Our portfolio is made up of unique companies with varied strategies, leadership teams and investment horizons. Collectively, they are all led by hard-working and successful entrepreneurs who care deeply about their employees and share the same vision and values as GRC.

We understand and value each company's culture and heritage. Our goal is to honor the secret to their success and grow with them.

- Active
- Realized

**America's Best Tile and Carpet**
*Flooring Services*
*Memphis, TN*

**Apple Bus Company**
*Student Transportation*
*Cleveland, MO*

**Burns Automotive Group**
*Automotive Repair Services*
*Denver, CO*

**Citadel Security USA**
*Security Services*
*Nixa, MO*

**College Coaches Skills Camp**
*Sports Camps*
*Athens, OH*

**Fairbank Equipment**
*Agricultural Parts and Equipment*
*Wichita, KS*

**FairWave**
*Specialty Local Coffee*
*Kansas City, MO*

**GirtonLLL**
*Liquid Bulk Trucking*
*Mission, KS*

**GP Industries**
*Residential Gutter Protection*
*Elkhorn, NE*

**HeartLand**
*Commercial Landscaping Services*
*Kansas City, MO*

**Labor Source**
*Niche Staffing*
*Olathe, KS*

**Mountain Valley**
*Premium Bottled Water*
*Hot Springs, AR*

**Realm**
*Pallet Manufacturer*
*Newton, IA*

**Repairs Unlimited, Inc.**
*Fire and Water Restoration Services*
*Kansas City, KS*

**Roofed Right America**
*Commercial Roofing*
*Milwaukee, WI*

**Salon Service Group**
*Beauty Supply Distributor*
*Springfield, MO*

**Spirit Miller**
*Driveway Services*
*St. Joseph, MO*

**Synetic Technologies**
*IT Disposal Services*
*North Kansas City, MO*

1968 Shawnee Mission Parkway | Mission Woods, Kansas 66205

greatrangecapital.com | linkedin.com/company/great-range-capital

# Midwest Partnership Approach with Institutional Expertise

**Great Range Capital is built on a strong foundation of Midwestern values, strategic vision and value creation.** Our founders, Ryan Sprott and Paul Maxwell, are business partners and brothers-in-law. They are native Midwesterners and spent years at large investment banking and private equity firms on the East Coast, completing more than $5 billion worth of deals, before returning home to establish Great Range Capital in Kansas City.

## Senior Investment Team

Ryan Sprott
Managing Partner

Paul Maxwell
Managing Partner

Matt Stranz
Managing Director,
Business Development

Larry Flanagan
Principal

Philip Scheuerman
Principal

Zach Neuner
Vice President

Keaton Cross
Vice President

# What to Expect from Us

## Integrity

Trust can't exist without transparency. We speak openly and candidly, and we do what we say we're going to do.

## Respect

Businesses are driven by people. We strive to do right by you and your company and honor your company's culture and history.

## Creativity

One size doesn't fit all. You deserve a path that's uniquely tailored to you and your company's goals.

## Collaboration

We know enough to know that we don't know everything. We play to our strengths and allow you to play to yours. This means we can let management "do their thing."

## Growth

We're here to help you grow. Lean on us for strategy development, capital allocation and prioritization, acquisitions, financings, and board engagement.

**General Inquiries: Matt Stranz** (913) 389-7851 matt.stranz@greatrangecapital.com