



GREAT RANGE CAPITAL

Private Equity for the Heartland

We're looking to partner with great Midwestern companies and executives. They typically have best-in-class products or services, rich histories and opportunities for continued growth. These companies are often owned and operated by families or entrepreneurs who are seeking a path to retirement, navigating generational transition, searching for a partner to help take the company to the next level, or simply looking for full or partial liquidity.

Investment Profile



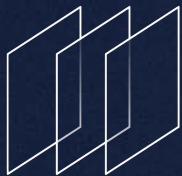
Focus

Primarily in the Greater Midwest



Financials

Revenue: \$10mm+
EBITDA: \$3mm+



Structures

Leveraged/Management Buyouts, Recapitalizations, Build-ups, Significant Minority, Structured Equity



Sectors

Niche Manufacturing, Business/Industrial Services, Consumer/Retail, Healthcare Services

Representative Transactions

Our portfolio is made up of unique companies with varied strategies, leadership teams and investment horizons. Collectively, they are all led by hard-working and successful entrepreneurs who care deeply about their employees and share the same vision and values as GRC.

We understand and value each company's culture and heritage. Our goal is to honor the secret to their success and grow with them.

- - Active
- - Realized

America's Best Tile and Carpet

Flooring Services
Memphis, TN

Apple Bus Company

Student Transportation
Cleveland, MO

Fairbank Equipment

Agricultural Parts and Equipment
Wichita, KS

FairWave

Specialty Local Coffee
Kansas City, MO

GirtonLLL

Liquid Bulk Trucking
Mission, KS

GP Industries

Residential Gutter Protection
Elkhorn, NE

HeartLand

Commercial Landscaping Services
Kansas City, MO

Labor Source

Niche Staffing
Olathe, KS

Mountain Valley

Premium Bottled Water
Hot Springs, AR

Realm

Pallet Manufacturer
Newton, IA

Repairs Unlimited, Inc.

Fire and Water Restoration Services
Kansas City, KS

Roofed Right America

Commercial Roofing
Milwaukee, WI

Salon Service Group

Beauty Supply Distributor
Springfield, MO

Synetic Technologies

IT Disposal Services
North Kansas City, MO

Midwest Partnership Approach with Institutional Expertise

Great Range Capital is built on a strong foundation of **Midwestern values, strategic vision and value creation**. Our founders, Ryan Sprott and Paul Maxwell, are business partners and brothers-in-law. They are native Midwesterners and spent years at large investment banking and private equity firms on the East Coast, completing more than \$5 billion worth of deals, before returning home to establish Great Range Capital in Kansas City.

Investment Team



Ryan Sprott
Managing Partner



Paul Maxwell
Managing Partner



Mark Robinson
Partner



Larry Flanagan
Vice President



Philip Scheuerman
Vice President



Zachary Neuner
Senior Associate



Keaton Cross
Senior Associate



John Rhea
Associate



Nick Pusateri
Analyst

What to Expect from Us

Integrity



Trust can't exist without transparency. We speak openly and candidly, and we do what we say we're going to do.

Respect



Businesses are driven by people. We strive to do right by you and your company and honor your company's culture and history.

Creativity



One size doesn't fit all. You deserve a path that's uniquely tailored to you and your company's goals.

Collaboration



We know enough to know that we don't know everything. We play to our strengths and allow you to play to yours. This means we can let management "do their thing."

Growth



We're here to help you grow. Lean on us for strategy development, capital allocation and prioritization, acquisitions, financings, and board engagement.