GREAT RANGE CAPITAL

Private Equity for the Heartland

We're looking to partner with great Midwestern companies and executives. They typically have best-in-class products or services, rich histories and opportunities for continued growth. These companies are often owned and operated by families or entrepreneurs who are seeking a path to retirement, navigating generational transition, searching for a partner to help take the company to the next level, or simply looking for full or partial liquidity.

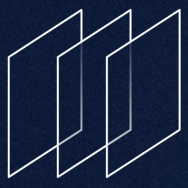
Investment Profile

Focus

Primarily in the Greater Midwest

Financials

Revenue: $10mm+
EBITDA: $3mm+



Structures

Leveraged/Management Buyouts, Recapitalizations, Build-ups, Significant Minority, Structured Equity

Sectors

Niche Manufacturing, Business/Industrial Services, Consumer/Retail, Healthcare Services

Representative Transactions

Our portfolio is made up of unique companies with varied strategies, leadership teams and investment horizons. Collectively, they are all led by hard-working and successful entrepreneurs who care deeply about their employees and share the same vision and values as GRC.

We understand and value each company's culture and heritage. Our goal is to honor the secret to their success and grow with them.

- Active
- Realized

America's Best Tile and Carpet
Flooring Services
Memphis, TN

Apple Bus Company
Student Transportation
Cleveland, MO

Burns Automotive Group
Automotive Repair Services
Denver, CO

Citadel Security USA
Security Services
Nixa, MO

College Coaches Skills Camp
Sports Camps
Athens, OH

Fairbank Equipment
Agricultural Parts and Equipment
Wichita, KS

FairWave
Specialty Local Coffee
Kansas City, MO

GirtonLLL
Liquid Bulk Trucking
Mission, KS

GP Industries
Residential Gutter Protection
Elkhorn, NE

HeartLand
Commercial Landscaping Services
Kansas City, MO

Labor Source
Niche Staffing
Olathe, KS

Mountain Valley
Premium Bottled Water
Hot Springs, AR

Realm
Pallet Manufacturer
Newton, IA

Repairs Unlimited, Inc.
Fire and Water Restoration Services
Kansas City, KS

Roofed Right America
Commercial Roofing
Milwaukee, WI

Salon Service Group
Beauty Supply Distributor
Springfield, MO

Spirit Miller
Driveway Services
St. Joseph, MO

Synetic Technologies
IT Disposal Services
North Kansas City, MO

1968 Shawnee Mission Parkway | Mission Woods, Kansas 66205

greatrangecapital.com | linkedin.com/company/great-range-capital

Midwest Partnership Approach with Institutional Expertise

Great Range Capital is built on a strong foundation of Midwestern values, strategic vision and value creation. Our founders, Ryan Sprott and Paul Maxwell, are business partners and brothers-in-law. They are native Midwesterners and spent years at large investment banking and private equity firms on the East Coast, completing more than $5 billion worth of deals, before returning home to establish Great Range Capital in Kansas City.

Senior Investment Team

Ryan Sprott
Managing Partner

Paul Maxwell
Managing Partner

Matt Stranz
Managing Director,
Business Development

Larry Flanagan
Principal

Philip Scheuerman
Principal

Zach Neuner
Vice President

Keaton Cross
Vice President

What to Expect from Us

Integrity

Trust can't exist without transparency. We speak openly and candidly, and we do what we say we're going to do.

Respect

Businesses are driven by people. We strive to do right by you and your company and honor your company's culture and history.

Creativity

One size doesn't fit all. You deserve a path that's uniquely tailored to you and your company's goals.

Collaboration

We know enough to know that we don't know everything. We play to our strengths and allow you to play to yours. This means we can let management "do their thing."

Growth

We're here to help you grow. Lean on us for strategy development, capital allocation and prioritization, acquisitions, financings, and board engagement.

General Inquiries: Matt Stranz (913) 389-7851 matt.stranz@greatrangecapital.com